

Axiz (Pty) Ltd
Reg Number: 1989/000907/07
Vat Number: 4280118383

Gauteng
International Business
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Cnr New and 6th Roads
Midrand, South Africa

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Rivonia 2128

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BUSINESS CASE FOR VIRTUAL POSTMAN

To whom it may concern:

COMPANY TYPE

Axiz is a leading **IT infrastructure distributor** committed to providing technology intelligence to its business partners through the supply of world class **hardware** and **software** products and its own brand, Axiz. Axiz is a multi-billion rand company with branches throughout Southern Africa.

AXIZ BUSINESS CHALLENGE:

The IT department too often continues to accept operational overheads resulting from ineffective processes. Our goal was to improve service levels while at the same time reducing operational costs would be keen to see how Virtual Postman could work for us. Simply ask the question "How much time are our workers spending every day, searching for documents?" or "Would you please find (for instance) our invoice/POD from six months ago?" Once we investigated such pertinent questions you will find the answers shocking. Our facts reported from each and every such exercise are that any individual request for documentation takes between 15 Minutes and half an hour to find the documents if they can be found at all. In an admin department of 20 people, with only 5 requests each per day - this equates to a total of 100 requests per day * 20 minutes a day * 250 working days = 8333 hours * R 70.00 per hour = R 583,310.00. (Or R 48 609.16 per month). These are estimates and could vary from company to company.

SOLUTION:

- We were approached by Virtual Postman in February 2007.
- After evaluating the product we made a decision to implement it.
- By the second week in March 2007 we were live.
- We now have 8 scan stations around Southern Africa.
- We have daily reports of which delivery notes have not been scanned.
- As soon as an invoice is created it is published on our web site.

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Kwazulu Natal
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Associated Companies
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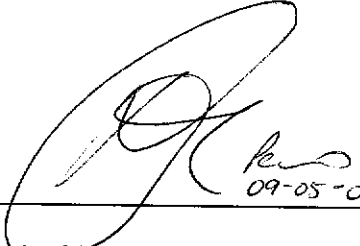
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- As soon as the delivery note is scanned in anywhere in Southern Africa it is available on our web site.
- In under a minute we can collate all the invoices and delivery notes linked to a statement.
- This batch can then be faxed, emailed, ftp'd, written to CD or printed.

axiz

Regards,



09-05-08

Pedro Maia
IT Manager

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